

Equipment Maintenance Agreement (EMA)

Top 10 Reasons for Having an Equipment Maintenance Agreement

1. Greater Investment Protection

Maximize your productivity and achieve the high performance your equipment is designed to deliver.

2. Minimize Downtime

Get priority service from APPLIED certified service technicians.

3. Reduced Parts Cost

APPLIED Adhesives offers EMAs that include parts for ALL PM's. Service parts are sold separately and include discounts ranging from 5% to 15% depending on your specific EMA. *
(*Excludes parts usage due to neglect or misuse of the equipment and does not include consumable parts)

4. No Charge for Labor or for Travel Time

Labor charges can frequently exceed the cost of parts. On-site labor, technician travel time and expenses are included in APPLIED Adhesives EMAs (limits depend on type of EMA).

5. Excellent Service Coverage

With an APPLIED Adhesives Equipment Maintenance Agreement (EMA), you pay one simple annual fee and receive excellent service coverage that gives you peace of mind.

6. Preventative Maintenance

Adjusting, lubricating, fine-tuning and pro-active PMs are included with an EMA purchase. We also offer a "PMs Only" agreement where all service site visits are sold separately.

7. Reduced Installation Costs

When you purchase an APPLIED Adhesives Equipment Maintenance Agreement (EMA) with your equipment, the cost to install the equipment is significantly reduced with discounts ranging from 5% to 15% depending on your EMA selection.

8. Basic Operator Training on Equipment Use & Safety

Increase your productivity and reduce waste by having the APPLIED certified service technicians instruct your operators on the safe operation and care of your equipment.

9. No Service Lapse

When your EMA expires, APPLIED will automatically notify you for your approval to renew your coverage so there are no gaps in the service protection for your equipment.

10. Tight Budget Control

One reasonable payment gives you coverage for a full year. No surprises! Your budget is fixed! Multi-year agreements provide even greater savings.

We have you covered.